

## **Street Cred Capital**

a full-spectrum "mobilized" lending program





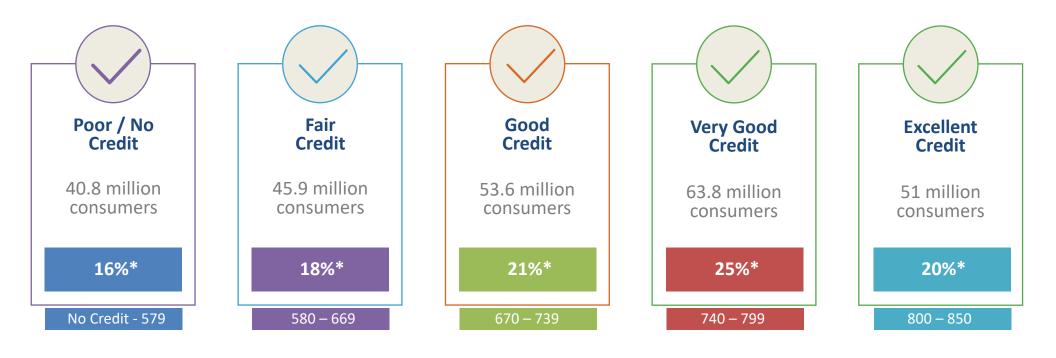


Creating a fair, simple and transparent lending marketplace to empower mobile industry merchants and consumers



# **Street Cred Capital Opportunity**

offer fair and competitive lending across all credit classes





<sup>\*</sup>Experian (January 2020)

## **Street Cred Capital Team**

senior-level experience, knowledge, and connections





closing the customer, merchant and lender loop





## **Street Cred Capital Process**

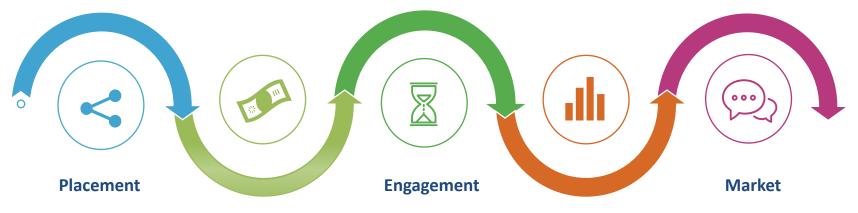
comprehensive, turn-key lending program

### Qualification

Customer applies in three minutes, instant decision from multiple lenders.

### Management

Track and manage customer activities including payment, customer service, insurance, FPC and trade-in programs.

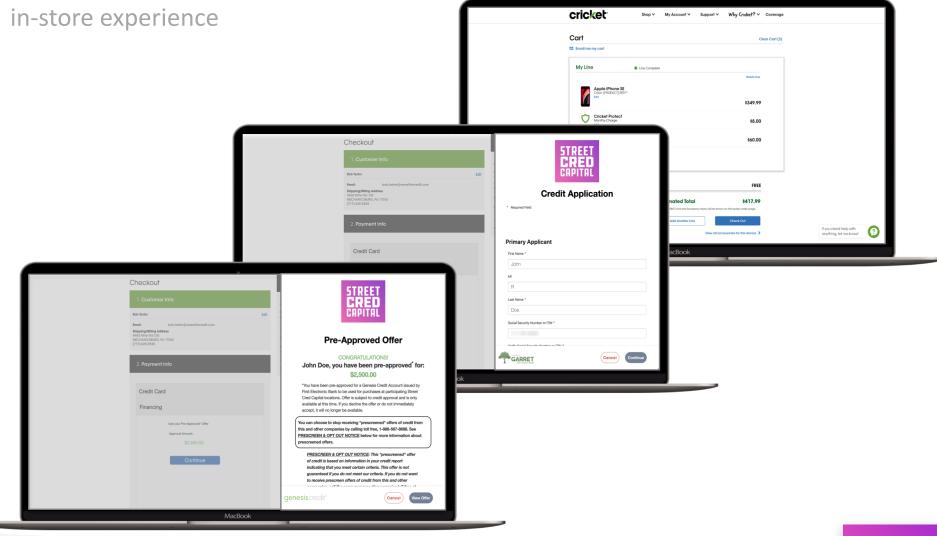


Online and in-store integrated pre-approval and check-out cart.

Post-transaction, lender reimburses merchant, begins direct customer engagement.

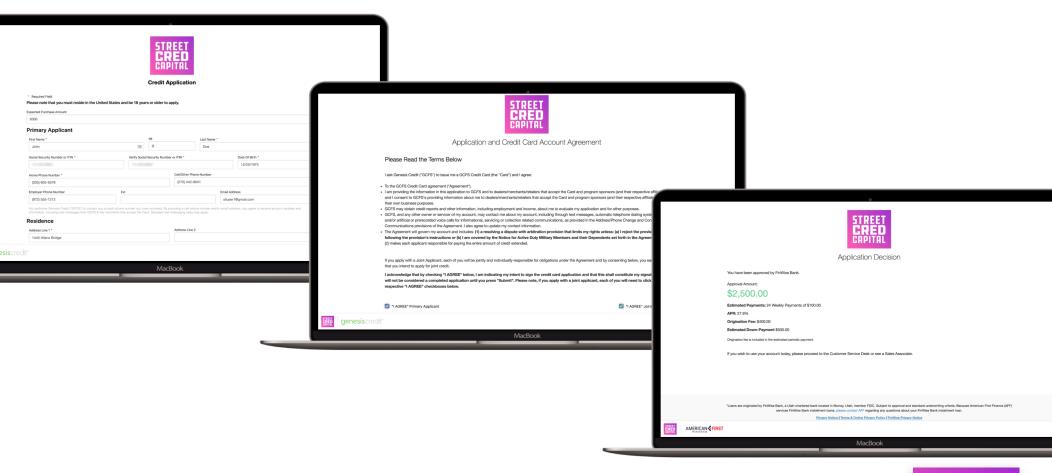
Direct customers with good lending habits to additional lending offers at improved rates. REDUCE churn, EXTEND customer lifetime value!





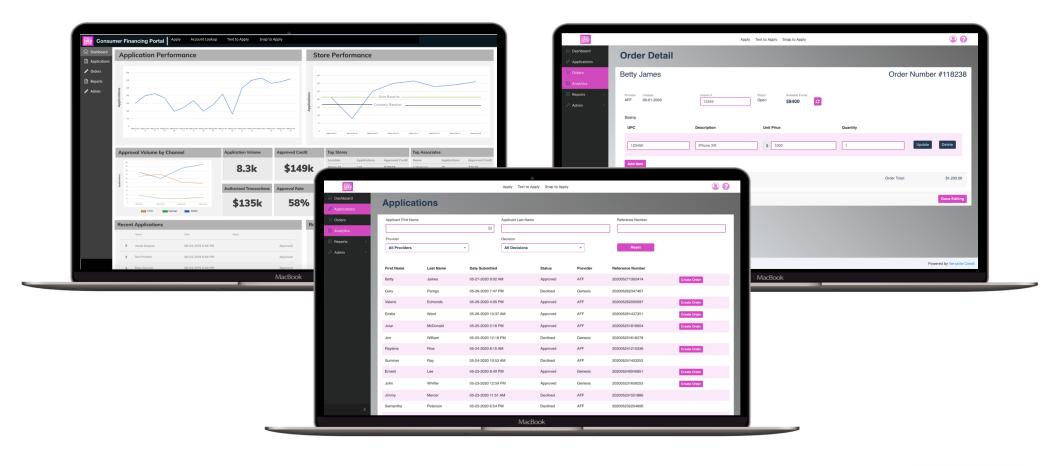


online experience





reporting dashboard





### **Street Cred Capital Features & Differentiators**

first-of-its-kind program tailored for the mobile industry



#### Customer

Simple, speedy qualification Choose from top 3 offers Highest approval rates Lowest payment rates



#### Lending

0% FOR ALL financing 0%-145% APR finance/lease 2-24 month terms \$49-\$6,500 Purchase



#### Qualification

eCommerce integrations
Pre-approval, payment type
Online, in-store
3 minute application



#### Lenders

19 accredited nationwide lenders 850-0 FICO range Credit risk expertise Deep capital resources



#### **Products**

Phones/Accessories
Bluetooth/Internet Products
Smart Home Products
Device Protection/Repair



#### **Payment Methods**

Credit Card Debit Card Check ACH



#### **Merchant Terms**

48-hour product reimbursement
No recourse or refund
Nominal Merchant fee
No set-up or management costs



#### **Value Added Offers**

Forward Trade-In
Double Trade-In
Forward Price Commitment
Personal Lending



# **Street Cred Capital Lender Portfolio**

full credit spectrum coverage: 80%+ overall approval rates

Credit Type	FICO Credit Score	Approval Rates*	APR	Term	Min/Max Amounts
Excellent	850-720	85-100%	0.00%	6 - 24 months	\$49 - \$2,500
Good	720-600	45-65%	9.99% - 35.99%	6 - 24 months	\$49 - \$6,500
Average	600-400	75-92%	36% - 145.50%	6 - 24 months	\$49 - \$5,000
Poor/New	850-0	82-89%	0.00%	2 - 4 months	\$49 - \$500

<sup>\*</sup>Based on qualification per Credit Type. In-store rates listed. Online rates may vary.



## **Street Cred Capital Value Added Programs**

complimentary products and growth opportunities

### Personal+

**Types**: personal loans, student loans, mortgage refi and debt consolidation

**How:** Identifying good customer payment behavior and marketing secondary offers from select strategic partners.











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### **SMB Lending**

**Type**: working capital, equipment, inventory and enterprise financing

#### How:

- Lease and finance options
- \$5,000 \$2,000,000
- 12 84-month terms
- 8% 32% APR Rates
- Prime, near-prime, sub-prime
- Web portal and integrated platform options
- Multiple lender offers
- 1-hour credit decision
- Next day funding





### Lease 4 Life

**Type:** phone life cycle management to lower customer payments and increase retention

#### How:

- Turn-key end-to-end solution
- Proprietary lending residual value design
- Forward trade-in offer
- · Double trade-in offer
- Forward price commitment program



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### **Mobile Marketing**

**Type:** marketing tools include home screen, browser/in-app advertising, offer text alerts; customer cash or credit rebate offers

#### How:

- Turn-key advertising solution
- Proprietary algorithms
- Platform in app solution, offer wall, toolbar, push notifications, and ads
- Low cost integration
- Deployed with top carriers, OEMs and publishers







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